

**East Elementary PTO**  
**2022-2023 School Year Budget: PROPOSED**

	2018-2019 ACTUALS	BUDGET 2019-20	2019-20 ACTUALS	BUDGET 2020-21	2020-21 ACTUALS	2021-2022 PROPOSED BUDGET	2021-2022 ACTUALS	2022-2023 PROPOSED BUDGET	Notes
<b>INCOME</b>									
Appeal	\$ 45,821	\$ 47,265	\$ 46,868	\$ 34,730	\$ 32,070	\$ 47,000	\$ 43,853	\$ 47,040	
Corporate Support Programs	\$ 3,414	\$ 4,000	\$ 1,901	\$ 4,000	\$ 3,070	\$ 2,000	\$ 7,689	\$ 5,000	
School Pictures	\$ 1,728	\$ 1,800	\$ 2,421	\$ 1,800	\$ 1,334	\$ 1,500	\$ -	\$ 1,500	
Book Fair	\$ 4,289	\$ 4,300	\$ 1,776	\$ -	\$ 1,523	\$ 3,000	\$ 5,014	\$ 3,500	
FunRaising and Other Income	\$ 15,062	\$ -	\$ 4,631	\$ -	\$ 2,915	\$ -	\$ (1,178)	\$ -	
<b>TOTAL INCOME</b>	<b>\$ 70,314</b>	<b>\$ 57,365</b>	<b>\$ 57,597</b>	<b>\$ 40,530</b>	<b>\$ 40,912</b>	<b>\$ 53,500</b>	<b>\$ 55,378</b>	<b>\$ 57,040</b>	
<b>EXPENSES</b>									
<b>Enrichment Programs</b>									
Grade Level Events	\$ 24,895	\$ 32,500	\$ 20,636	\$ 32,500	\$ 15,382	\$ 32,500	\$ 29,765	\$ 36,450	Note: Holly Hill Grade-Level events included in this line item for 2022-2023
Get Smart About Art	\$ 1,958	\$ 2,000	\$ 554	\$ 2,000	\$ 314	\$ 2,000	\$ 1,822	\$ 2,400	Increased to replenish supplies
Holly Hill	\$ 600	\$ 900	\$ -	\$ 900	\$ 413	\$ 900	\$ 1,500	\$ 440	Harvest Festival / School-wide events
Math Olympics	\$ 595	\$ 500	\$ -	\$ 500	\$ -	\$ 500	\$ 488	\$ 500	
<b>Activities</b>									
Back to School Bash	\$ 2,830	\$ 3,500	\$ 3,112	\$ -	\$ 382	\$ 4,400	\$ 4,692	\$ 5,200	Costs (particularly Busy Bee and food) increased.
Field Day	\$ 3,840	\$ 6,700	\$ 3,867	\$ 5,500	\$ 3,577	\$ 5,500	\$ 3,632	\$ 5,500	Same as 2021-2022 Budget
Other activities	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 500	\$ 140	\$ 500	Fishing derby and other small activities with no revenue associated
NEW: Fifth Grade Social	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 500	Same night as sweetheart dance so one entertainment fee
<b>Student Supplies</b>									
Time for Kids - 3, 5	\$ 946	\$ 1,300	\$ -	\$ 1,300	\$ -	\$ 900	\$ 847	\$ 900	
Scholastic - K,1,2 & 4	\$ 1,433	\$ 1,600	\$ -	\$ 1,600	\$ 726	\$ -	\$ -	\$ -	District-funded
On-line Newsletter (Newsela)	\$ 2,200	\$ 2,200	\$ 2,500	\$ 2,500	\$ 2,500	\$ -	\$ -	\$ -	District-funded
Agendas - 3, 4, 5	\$ 1,222	\$ 1,100	\$ 1,189	\$ 1,200	\$ 1,235	\$ 1,200	\$ 988	\$ 1,200	
<b>Student Programs</b>									
Teacher Grants	\$ 916	\$ 1,000	\$ -	\$ 1,000	\$ -	\$ 1,000	\$ -	\$ 1,000	Grant reimbursement from 2021-2022 to be submitted
MCAS Tutoring	\$ -	\$ 2,000	\$ 1,321	\$ 2,000	\$ -	\$ 2,000	\$ -	\$ 2,000	
Staff Appreciation	\$ 3,170	\$ 4,000	\$ 1,733	\$ 4,000	\$ 3,872	\$ 4,500	\$ 4,856	\$ 5,000	Assumes parents sponsor Spring and end of year luncheons (similar to last year)
Sunshine Committee	\$ -	\$ 600	\$ -	\$ 600	\$ 500	\$ 600	\$ 188	\$ 600	
Welcome Gifts: New Family & Kindergarten	\$ -	\$ 500	\$ 236	\$ 500	\$ -	\$ 500	\$ 1,304	\$ 1,500	Includes literacy event for rising Kindergarteners in the Spring
<b>Communications</b>									
School Directory	\$ 725	\$ 725	\$ 651	\$ 725	\$ -	\$ 725	\$ 590	\$ 600	
Website	\$ 34	\$ 50	\$ 53	\$ 50	\$ 34	\$ 50	\$ 75	\$ 50	Domain was renewed through 2027 in July of 2022
Constant Contact	\$ 399	\$ 400	\$ 292	\$ 400	\$ 526	\$ 550	\$ 468	\$ 500	
Other - Web Support	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
<b>Other Events</b>									
Math and Literacy Night	\$ -	\$ 150	\$ -	\$ 150	\$ -	\$ 150	\$ -	\$ 150	Night of Wonder is back for March 2023
PTO All-Town Meeting	\$ 197	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
New Principal Meet & Greet	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 100	
K Playground Meet Up	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 100	
1001 Book Club	\$ -	\$ -	\$ 344	\$ -	\$ -	\$ 350	\$ -	\$ 650	Tee shirts, permanent plaque, supplies
All-School Meeting	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 300	New Screen for Gymnasium, Refresh on Letters
Other (Hydration Station, Recess Equipment)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 12,098	\$ 600	Recess Equipment
New: Pick Up Patrol	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 765	PILOT PROGRAM: \$2.25 per student * 425 students - Prorated for 2022-2023
Principal's Fund	\$ 447	\$ 450	\$ 58	\$ 450	\$ 300	\$ 450	\$ -	\$ 450	
School Council Initiatives	\$ -	\$ 300	\$ -	\$ 300	\$ -	\$ 300	\$ -	\$ 300	
Sprinkler System Maintenance	\$ 125	\$ 750	\$ 446	\$ 750	\$ 158	\$ 350	\$ 1,039	\$ 500	
One-time expenditures	\$ -	\$ -	\$ 8,930	\$ -	\$ -	\$ -	\$ -	\$ -	
Residual Covid fund	\$ -	\$ -	\$ -	\$ 5,000	\$ 6,740	\$ 2,000	\$ 1,372	\$ 200	Maintain Snack Program that was started during COVID
<b>Administration</b>									
Beautification	\$ -	\$ 350	\$ -	\$ 350	\$ 24	\$ 350	\$ 193	\$ 350	
Custodial Fees	\$ 585	\$ 1,000	\$ -	\$ 1,000	\$ -	\$ 500	\$ -	\$ 500	
Accounting Services and Corporate filings	\$ 850	\$ 850	\$ 850	\$ 850	\$ 850	\$ 1,250	\$ 902	\$ 850	
Insurance	\$ 719	\$ 805	\$ 729	\$ 805	\$ 769	\$ 800	\$ 769	\$ 780	
Annual Filing Fees - State	\$ 35	\$ 35	\$ 35	\$ 35	\$ 35	\$ 35	\$ 35	\$ 35	
Banking fees	\$ (250)	\$ 50	\$ (34)	\$ 50	\$ (52)	\$ 50	\$ (24)	\$ -	
Supplies	\$ 450	\$ 450	\$ 42	\$ 450	\$ 271	\$ 450	\$ 193	\$ 400	
Reimbursements from Prior Year	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,089	2021: Enrichment, Field Day, Road Race Expenses submitted in Aug & Sep
<b>TOTAL EXPENSES</b>	<b>\$ 48,921</b>	<b>\$ 66,765</b>	<b>\$ 47,544</b>	<b>\$ 67,465</b>	<b>\$ 38,556</b>	<b>\$ 65,360</b>	<b>\$ 67,931</b>	<b>\$ 74,959</b>	
<b>Summary Metrics</b>									
Estimated Student Enrollment	444	444	444	411	411	440	440	425	
Avg income per student (excluding appeal)	\$ 55.17	\$ 22.75	\$ 24.16	\$ 14.11	\$ 21.51	\$ 14.77	\$ 26.19	\$ 23.53	
Average Appeal Per Student	\$ 103.20	\$ 106.45	\$ 105.56	\$ 84.50	\$ 78.03	\$ 106.82	\$ 99.67	\$ 110.68	
Average total income per student	\$ 158.37	\$ 129.20	\$ 129.72	\$ 98.61	\$ 99.54	\$ 121.59	\$ 125.86	\$ 134.21	
Average Expense Per Student	\$ 110.18	\$ 150.37	\$ 107.08	\$ 164.15	\$ 93.81	\$ 148.55	\$ 154.39	\$ 176.37	W/out "reimbursemts from prior yr," 22-23 is \$169/student and 21-22 \$161/student
Delta: avg income - avg expense per student	\$ 48.18	\$ (21.17)	\$ 22.64	\$ (65.54)	\$ 5.73	\$ (26.95)	\$ (28.53)	\$ (42.16)	
<b>Net income (income - expense)</b>	<b>\$ 21,393</b>	<b>\$ (9,400)</b>	<b>\$ 10,053</b>	<b>\$ (26,936)</b>	<b>\$ 2,356</b>	<b>\$ (11,860)</b>	<b>\$ (12,554)</b>	<b>\$ (17,919)</b>	